

TRADING AND SURPLUS PROPERTY UPDATE

Robinson plc ("Robinson", the "Company" or the "Group"; stock code: RBN), the custom manufacturer of plastic and paperboard packaging based in Chesterfield, issues the following trading statement and surplus property update.

Current trading and outlook

The Board now expects underlying operating profit* for the year ending 31 December 2026 to be in the range of £1.2m to £1.6m. Revenue for 2026 is expected to be approximately £59m, 6% ahead of 2025. Sales volumes are expected to be 1% below 2025.

The second half of the year is typically the Group's busiest period, with demand building in the UK from early September. This year, demand has been weaker than anticipated in the Paperbox and UK Plastics businesses. In Paperbox, we have seen a lack of new business and lower orders than expected from our key customers; in total our sales estimate is now £1.0m lower for this business. In UK Plastics, we have experienced a lower share of volumes from a dual-supplied customer, a breakdown in a filling-line at another large customer and softer demand for some seasonal products due to warmer weather. These three issues have contributed to a reduced expectation for sales in this business of £1.3m. Energy costs across the Group have also risen more than anticipated, reflecting the conflict in the Middle East. Denmark continues to trade in line with expectations, while conditions in Poland remain challenging.

In response to lower customer demand, the Group is reviewing opportunities to reduce costs. We are continuing to strengthen our sales capability and our approach to securing new projects, which we expect to benefit the business in future periods.

Excluding the benefit of potential mitigating actions, the Board expects FY2027 profitability to be in line with FY2026. We remain committed to delivering above-market profitable growth and our target underlying operating margin of 6–8%**.

Surplus property

Surplus property sales have generated cash proceeds of £1.5m in 2026 to date. The expected exchange and completion of one further sale has been delayed to the second quarter of 2027, but the Group continues to expect to exchange and complete on another sale within the next three months. Reported profit before tax for 2026 will benefit from property disposals.

* Operating profit before other items

** Operating profit margin before other items

For further information, please contact:

Robinson plc

John Melia, CEO
Mike Cusick, CFO

www.robinsonpackaging.com

Tel: 01246 389280

Cavendish Capital Markets Limited

Ed Frisby / Seamus Fricker, Corporate Finance
Ella Bedford, Corporate Broking

Tel: 020 7220 0500

About Robinson:

Robinson specialises in custom packaging, providing technical and value-added solutions that support food and consumer-product hygiene, safety, protection and convenience. Its principal activities are injection and blow moulded plastic packaging and rigid paperboard luxury packaging, serving the Food, Homecare, Personal Care and Luxury Gift sectors. Robinson supplies products and services to major participants in the fast-moving consumer goods market, including Bakkavor, British Pepper & Spice, McBride, Persan, Procter & Gamble and Unilever.

Headquartered in Chesterfield, UK, Robinson has operations in the UK, Poland and Denmark. Robinson was formerly a family business with its origins dating back to 1839, currently employing nearly 400 people. The Group has an ongoing disposal programme for its substantial surplus property portfolio with development potential.

The information contained within this announcement is deemed to constitute inside information as stipulated under the retained EU law version of the Market Abuse Regulation (EU) No. 596/2014 (the "UK MAR") which is part of UK law by virtue of the European Union (Withdrawal) Act 2018. The information is disclosed in accordance with the Company's obligations under Article 17 of the UK MAR. Upon the publication of this announcement, this inside information is now considered to be in the public domain.